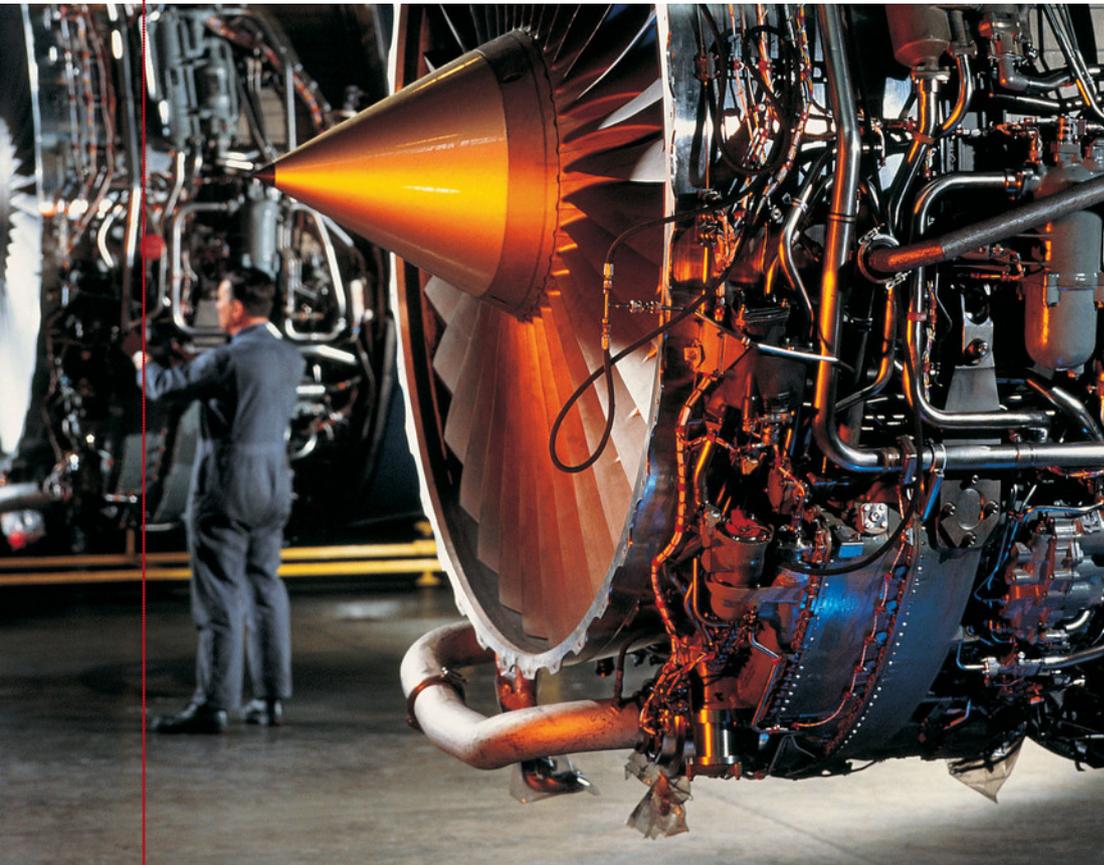


Infor Aerospace Essentials



➔ By optimizing key manufacturing processes, Infor Aerospace Essentials is driving operational efficiency, control, product quality, and profitability for leading aerospace companies around the world.

Do business better.

Increasingly, original equipment manufacturers (OEMs), contractors, and suppliers in the aerospace industry find themselves in a tailspin in an uncertain economic environment. Given the daunting challenges of growing competition, escalating energy and raw material costs, fixed-priced contracts, market unpredictability, and security issues, running a profitable business has become harder than ever.

To spark greater efficiency, control, and profitability in the face of skyrocketing costs and complexities, the most successful aerospace companies recognize the need for a flexible IT infrastructure— one that helps them develop intimate customer relationships to ensure new or follow-on contracts and greater market share, while managing their global supply chain more efficiently and upgrading logistical control and field maintenance resources.

INFOR™
channel partner

Leverage experience.

Drawing on 20 years of embedded experience partnering with leading aerospace companies and their global supply chains, Infor™ has a proven track record of supporting the needs of this volatile industry. We offer business-specific solutions tailored especially for aerospace companies to help ensure that their IT infrastructure aligns with their business strategy.

Infor Aerospace Essentials comes with industry experience built in to lower our customers' total cost of ownership. Better yet, these scalable solutions help companies like yours meet enterprise-wide business challenges faster and more cost-effectively. That's because we build on your existing infrastructure, allowing you to eliminate lengthy, expensive implementations. Aerospace Essentials can also help you sustain competitive differentiation, despite increasing complexity and costs, by providing proven tools to:

- Strengthen customer responsiveness and service.
- Gain better visibility into key operating information.
- Streamline manufacturing processes.
- Increase supply chain integration.
- Accelerate time to market.
- Improve sourcing.
- Expand service and repair.

Get business specific.

Aerospace Essentials helps OEMs, contractors, and suppliers in a commercial or hybrid environment run a profitable business by empowering them to meet their toughest problems head-on. This integrated solution can deliver innovation and value to your company, too, by providing everything you need to respond with speed and precision to changing customer demand and market unpredictability.

Enterprise Resource Planning

At the heart of Aerospace Essentials, you'll find an easy-to-use, functionally robust enterprise resource planning system. Our ERP system allows you to run an efficient end-to-end operation—from sales, production, quality, and procurement to innovation, regulatory compliance, scheduling, and accounting. Not only that, Infor ERP delivers proven tools for project bid estimation, sophisticated manufacturing, serialized item tracking, and configuration management throughout. Bottom line: this flexible, scalable solution helps you boost visibility and control.

Manufacturing

To improve operational efficiency while reducing costs, this comprehensive component supports different manufacturing methods including flowshop, jobshop, and project assembly to produce as-designed products. It provides product and process information models such as routings and serialized items, in addition to extensive production costing and hours accounting capabilities.

Using these models and capabilities, you can match your manufacturing approach to the needs of the contract. Also, to ensure design changes are reflected on the shop floor, the module includes engineering data management and production scheduling with execution based on work orders, batches, and projects, along with dynamic supply chain sourcing strategies and quality management. Moreover, it seamlessly integrates with aftermarket service to provide full lifecycle support.



Program Management

With a fully integrated suite of planning and reporting tools, you'll be equipped to bridge the gap between project management and manufacturing resource management. These tools include contract management, work and organizational breakdown structures, and earned-value management, as well as a project scheduling module to support critical-path analysis. You can establish top-down and bottom-up budget control levels independently of one another, making it easier to monitor budgets and costs at the earliest appropriate point in a project. Also, in compliance with manufacturing industry standards, you can measure your actual costs and progress, helping you more efficiently manage projects.

Customer Relationship Management

Providing the best possible service for your customers is paramount for business success. With Aerospace Essentials you can conduct all aspects of customer management—from estimating bid and proposal, contract management, project performance monitoring, and flexible rules for ownership of materials to serialized item tracking and a wide range of aftermarket services. These services include field service management, depot repair, service center management, and planned and condition-based preventative maintenance.

With all these capabilities, you'll be better equipped to manage customer expectations and strengthen your relationships by delivering to their needs. With complete customer visibility, rapid access to critical information, more responsive customer service, enhanced lead generation and pipeline management, and anytime, anywhere mobile access, you'll have everything you need to reduce costs, improve operating efficiency, and maximize the value of every customer interaction.

Product Lifecycle Management

With Infor PLM, you can improve margins, reduce compliance risk, track your product development lifecycle, better control the design process, and release the right build-to-manufacture. You'll also eliminate waste, drive efficiency across your enterprise, and turn product development into a competitive advantage. How? By improving productivity, shortening new/changed product time to market, shaving costs for new product introductions, meeting quality and compliance mandates, and averting new product failures. Many companies rely on Infor PLM to reduce time to market by 50% or more.

“ Aerospace Essentials provides the business processes and IT capabilities to help us maintain the highest levels of quality and efficiency in our products and services by accelerating the flow of real-time information across the enterprise. ”

JARMILA BURIANOVA, GENERAL MANAGER, MORAVAN AVIATION

Supply Chain Management

The supply chain in the aerospace industry is deep and complex. Contractors must reach beyond the walls of their own facilities to communicate with and manage their suppliers through greater collaboration. The size and complexity of the industry's highly engineered products require tools that ensure fast, informed decisions regarding how to proceed. And by simulating production requirements, companies can view lead time, capacity, and cost—and make decisions that lead to profitability.

Infor SCM can help you better manage your supply chain by providing enhanced visibility and collaboration between you and your suppliers, sophisticated analytical tools, and support for multiple procurement and replenishment methodologies. With the advanced planning, warehouse management, and event management applications of this far-reaching solution, you'll be fully equipped to meet your company's global supply chain goals. And you'll do it by improving your operational performance, streamlining material flow, and boosting manufacturing flexibility.

Performance Management

Visibility into performance across your organization and networks with customers and suppliers is essential for managing your business in a timely fashion. With Infor PM, you gain a corporate performance management system that includes business process applications and business-specific analytics to help promote smarter business decisions. With this fully integrated solution, you'll gain a broad, holistic view of the critical indicators that tell you how well your company is executing against strategy.

Featuring strategy management, planning, budgeting, financial consolidation, forecasting, and management reporting and analysis, Infor PM prepares you to better plan,

monitor, measure, and manage your performance. You'll also help your resource-constrained IT department transition from the traditional role of data gatekeeper by giving your users self-service access to critical business information. Beyond that, this strategic reporting tool enhances your ability to drive profitability while actively managing your business. Infor solutions like PM easily integrate with financial management and reporting tools to increase information transparency.

Open Service-Oriented Architecture

Infor Open SOA (Service-Oriented Architecture) enhances business efficiency by providing a proven architectural approach that helps increase the agility of Aerospace Essentials. The solution not only works with your existing IT infrastructure to meet your current needs, it can evolve as your business grows. This helps you run your business better and more profitably by adapting with speed and precision as your requirements change.

See results now.

Running a successful aerospace business is challenging. By helping leading companies in the industry make major improvements in their response to customer demand and volatile market dynamics, Infor Aerospace Essentials is positioning them to drive efficiency and profitability. Not only that, this feature-rich solution enables them to sharpen their competitive edge by meeting their goals faster, even while confronting escalating costs and market complexity.

Aerospace Essentials implements quickly, so our customers see a quicker time to value—yet another reason why it's the solution of choice for original equipment manufacturers, contractors, and suppliers in the aerospace environment. Let this innovative solution help your company generate rapid returns by:

- Optimizing manufacturing processes
- Eliminating bottlenecks by enhancing supply chain efficiency
- Improving performance and product quality
- Accelerating time to market
- Strengthening customer relationships
- Trimming lead times

About Infor.

Infor acquires and develops functionally rich software backed by thousands of domain experts and then makes it better through continuous innovation, faster implementation options, global enablement, and flexible buying options. In a few short years, Infor has become one of the largest providers of business software in the world. For additional information, visit www.infor.com.



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